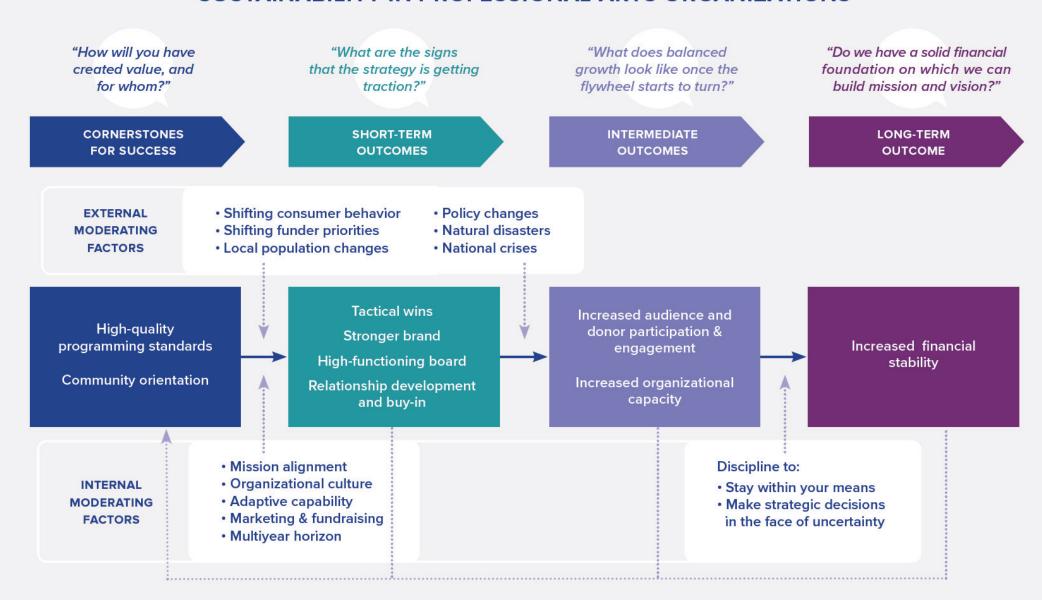
FIGURE 1: CONCEPTUAL MODEL LINKING STRATEGY AND FINANCIAL SUSTAINABILITY IN PROFESSIONAL ARTS ORGANIZATIONS



The Alchemy of High-Performing Arts Organizations
BY DR. ZANNIE VOSS AND DR. GLENN VOSS
COMMISSIONED BY THE WALLACE FOUNDATION

